

## JOB DESCRIPTION: RESEARCH ANALYST

### OVERVIEW

When companies need to understand their clients and prospects, benchmark their competitive environment or better manage their internal talent, they turn to Coalition\*.

Coalition ([www.coalition.com](http://www.coalition.com)) is a leading business intelligence provider. Formed in 2002, we are a young, dynamic high growth company firmly established as a premium brand in the financial services markets.

We deliver deep analytical research on market peers, revenue opportunities, overall market size and conditions and the human capital and technology assets that enable and inform the strategy of high-margin, fast-moving, opaque businesses.

In your role you will provide a unique offering of intelligence driven solutions, underpinned by bespoke technology, that maps marketplaces, including companies, professionals, products, and the relationships between them which allow financial institutions to make key strategic decisions ahead of their competitors.

As an employer, Coalition is able to offer you the following:

- Opportunities for personal career growth and development
- Investment in training allied with extensive on-the-job learning
- A chance to work alongside like-minded, intelligent, highly-motivated individuals
- An entrepreneurial, creative, fun and challenging workplace
- A close team environment

*\* In June 2012, Coalition, reached an agreement to be acquired by CRISIL, a subsidiary of Standard & Poor's and a leading provider of ratings, research and risk and policy advisory services.*

**About CRISIL Limited, a Standard & Poor's Company ([www.crisil.com](http://www.crisil.com))**

*CRISIL is a global analytical company providing ratings, research, and risk and policy advisory services. We are India's leading ratings agency. We are also the foremost provider of high-end research to the world's largest banks and leading corporations. Our majority shareholder is Standard & Poor's(S&P). Standard & Poor's, a part of The McGraw-Hill Companies (NYSE:MHP), is the world's foremost provider of credit ratings.*

## **OPPORTUNITY**

This opportunity is based in Airoli, Navi Mumbai. The successful individual in this position will be able to make an effective contribution given the opportunities for personal career growth and development without the bureaucracy and constraints that may exist in a large organisation.

**Domain:** Financial Services

**Location:** Airoli, Navi Mumbai

**Experience:** 0 – 2 years

**Employment Type:** Full time

## **JOB PROFILE**

The job involves conducting business research to support clients and contributing to internal knowledge building efforts. It involves understanding and structuring data related to the human capital and business aspects within the financial services / transaction banking/ investment banking domain.

Key responsibilities involve;

- Interpret, analyze and structure data on a bespoke database
- Data mine and scan financial industry information and collect data available on public domain through e-news papers, journals etc on assigned investment bank/ product area.
- Undertake research relevant to the assigned client/s through annual reports, industry reports, white papers etc.
- Create research deliverables – market/ industry summaries, weekly reports & presentations
- Develop research protocol and analytical frameworks

## **REQUIRED EXPERIENCE AND SKILLS**

The successful candidate will have to demonstrate the following skills, experience and attributes:

- Excellent academic background. CFA-1 cleared from U.S preferred.
- Good data comprehension and analytical skills
- Knowledge of capital markets/ transaction banking preferred
- Excellent written and communications skills
- A strong degree of independence and self-motivation
- Fluency in spoken English is essential
- Excellent working skills with MS office tools, especially good at advanced Excel and PowerPoint

- Working knowledge of professional information services like Bloomberg, Thomson Reuters etc preferred